

A S O 9 3 - 7 9 4 6

S.E.C. Registration Number

A L L I A N C E G L O B A L  
G R O U P , I N C .

(Company's Full Name)

7 / F 1 8 8 0 E A S T W O O D A V E N U E  
E A S T W O O D C I T Y C Y B E R P A R K  
B A G U N B A Y A N Q U E Z O N C I T Y

(Business Address: No. Street City/ Town/ Province)

**DINA D.R. INTING**

Contact Person

**8709-2038 to 41**

Company Telephone Number

1 2

Month

3 1

Day

Fiscal Year

S E C F O R M 1 7 - C

FORM TYPE

06

Month

3rd Thurs.

Day

Certificate of Permit to Offer Securities for Sale

Secondary License Type, If Applicable

Dept. Requiring this Doc.

Amended Articles Number/Section

Total No. of Stockholders

Total Amount of Borrowings

Domestic

Foreign

To be accomplished by SEC Personnel concerned

File Number

LCU

Document I.D.

Cashier

STAMPS

Remarks = pls. use black ink for scanning purposes

**SECURITIES AND EXCHANGE COMMISSION  
SEC FORM 17-C  
CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE  
AND SRC RULE 17.2 (c) THEREUNDER**

1. **14 November 2022**  
Date of Report
2. SEC Identification No: **ASO93-7946**      3. BIR Tax Identification No: **003-831-302-000**
4. **Alliance Global Group, Inc.**  
Exact name of issuer as specified in its charter
5. **Metro Manila**  
Province, Country or other jurisdiction of incorporation or organization
6. (SEC use only)  
Industry classification code
7. **7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark  
E. Rodriguez, Jr. Avenue, Bagumbayan  
Quezon City, Metro Manila, Philippines, 1110**  
Address of issuer's principal office
8. **(632) 8709-2038 to 41**  
Issuer's telephone number, including area code
9. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA:

| Title of Class  | No. of Shares of Common Stock<br>Outstanding |
|-----------------|--|
| <b>Common</b>   | <b>9,435,212,379</b>                         |
| <b>Treasury</b> | <b>834,615,600</b>                           |

10. Item 9 (b)

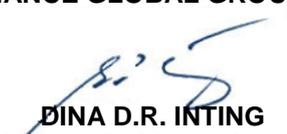
Please see the attached Press Release.

**S I G N A T U R E**

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**ALLIANCE GLOBAL GROUP, INC.**

By:

  
**DINA D.R. INTING**  
*Chief Financial Officer, Compliance Officer  
and Corporate Information Officer*



## ***AGI 9M profit hits P17.1B on group revenues of P128.4B***

MANILA, Philippines, November 14, 2022 — Consolidated revenues of Alliance Global Group, Inc. (AGI) surged to P128.4-billion in the first nine months of 2022, up by 17% from P110.1-billion the year before. The diversified conglomerate of tycoon Dr. Andrew L. Tan credited its healthy topline performance mainly to the sustained improvement in mobility which benefitted its consumer and real estate businesses, supported by its strong product positioning and aggressive marketing strategies.

Net income over the past three quarters this year amounted to P17.1-billion, while attributable profit stood at P11.9-billion, both little changed when compared with headline numbers the year before. However, excluding over P5-billion in one-time gains booked last year by its leisure and entertainment unit, AGI should reflect a 23% year-on-year (YoY) growth in normalized revenues, 46% YoY jump in net income and 29% improvement in attributable profit.

“The Group managed to sustain its strong core performance as our diversified portfolio continued to seize the various opportunities in the domestic and international markets despite the volatile macro environment. We have maintained our competitive position in all our business segments as we relied on our improved brand equity, aggressive and creative marketing strategies, and extensive distribution network,” says Kevin L. Tan, chief executive officer, AGI.

The Andrew Tan conglomerate has varied interests spanning real estate developments through property giant **Megaworld Corporation**; leisure, entertainment and hospitality through **Travellers International Hotel Group, Inc.**; spirits manufacturing through **Emperador Inc.**; quick service restaurants through **Golden Arches Development Corporation (GADC)**, popularly known as **McDonald’s Philippines**, which is a strategic partnership with the George Yang Group; and infrastructure development through **Infracorp Development Corporation**.

**Megaworld**, the country’s premier township developer, reported a 12% YoY expansion in net income in the first nine months of the year to P9.7-billion as consolidated revenues grew by 15% YoY to P42.5-billion. Attributable profit rose by 3% to P8.4-billion, weighed down by hefty unrealized foreign exchange losses. Real estate sales sustained its sequential growth during the period, hitting P26.2-billion in the first three quarters of the year, indicating an increase of 13% YoY. Reservation sales surged by 58% YoY to P86-billion, as take-up in the third quarter doubled from its year-ago level as the peso’s weakness versus the US dollar helped push international sales. *Megaworld Premier Offices* registered a 12% YoY growth in office rental income to P9.1-billion, as overall occupancy rates continued to improve to 92%. The latter came on the back of growing demand for office leasing space led by the BPO sector even with the emergence of the

hybrid work setup. *Megaworld Lifestyle Malls* also saw its revenues expand by 51% YoY to P2.3-billion as mall occupancy rates recover to 90%, buoyed by revenge retail spending. *Megaworld Hotels & Resorts* also saw its revenues grow by 38% YoY to P1.8-billion with increased staycation and MICE activities.

**Emperador**, the biggest global brandy company and among the fastest-growing Scotch whisky manufacturers, registered a healthy 11% YoY increase in revenues in the first nine months to P42.6-billion, even with the volatile global market. Its whisky segment continued to drive the growth, delivering a 17% YoY jump in revenue, as demand for its single malt brands has remained robust in key markets across the globe, coupled with the return of travel retail. Its brandy sales rose by 8% YoY, benefitting from easing pandemic restrictions which saw sustained demand in its key markets in the Philippines, Spain, Mexico and North America. However, rising raw material and handling costs, coupled with increased advertising and promotional expenses, have pulled down profit margins. This kept attributable profit flattish to P7.2-billion over the nine-month period.

**GADC**, a joint venture with the George Yang Group, also continued to benefit from the sustained improvement in mobility, encouraging consumer spending, thereby bringing its sales revenues for the first nine months of the year higher by 35% to P23.9-billion from P17.7-billion the year before. McDonald's Philippines nine-month results is already hitting pre-pandemic levels, as its operations proactively adapted to the evolving consumer tastes and preferences that seem to have been permanently affected by the ongoing global health crisis. Net income for the same period stood at P1.0-billion, reflecting a five-fold jump from its year ago level. McDonald's ended the period with a nationwide store count of 682.

"Despite the macro headwinds, we maintain our optimistic outlook as we head towards a further improvement in mobility in time for the fourth quarter holiday spending," continues Tan. "We look forward to being able to sustain our strong growth and fully surpass our pre-pandemic performance across all our business segments." ###