#### SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-C

#### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Da	te of earliest event reported)							
Apr 22, 2025								
2. SEC Identification Number								
ASO93-7946								
. BIR Tax Identification No.								
003-831-302-000								
4. Exact name of issu	. Exact name of issuer as specified in its charter							
Alliance Global G	roup, Inc.							
5. Province, country o	5. Province, country or other jurisdiction of incorporation							
Metro Manila								
6. Industry Classificat	ion Code(SEC Use Only)							
Postal Code 1110	ayan, Quezon City							
8. Issuer's telephone (632) 8709-2038	number, including area code to 41							
( )	rmer address, if changed since last report							
N/A								
10. Securities register	red pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA							
Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding							
The of Each Class								
Common	8,875,754,479							

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



#### Alliance Global Group, Inc. AGI

#### PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

#### Subject of the Disclosure

Alliance Global Group Inc. FY 2024 Analysts' Briefing Presentation

Background/Description of the Disclosure

Please see the attached 17-C and analysts' briefing presentation material.

The final figures are reflected in Alliance Global Group, Inc.'s Annual Report (SEC Form 17-A) and financial statements for the period ended December 31, 2024, which shall accordingly be disclosed separately.

#### **Other Relevant Information**

The disclosure is being amended to reflect the correct attachment particularly, the signatory to the 17-C and to present the updated presentation material which removes the "Excludes extraordinary items" as a note on slide 2 thereof. Please see the attached SEC Form 17-C and updated presentation material.

#### Filed on behalf by:

Name	Alan Quintana
Designation	Corporate Secretary

#### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2 (c) THEREUNDER

1. <u>22 April 2025</u>

Date of Report

- 2. SEC Identification No: ASO93-7946 3. BIR Tax Identification No: 003-831-302-000
- 4. <u>Alliance Global Group, Inc.</u> Exact name of issuer as specified in its charter
- 5. <u>Metro Manila</u> Province, Country or other jurisdiction of incorporation or organization
- 6. (SEC use only) Industry classification code
- 7. 7<sup>th</sup> Floor, 1880 Eastwood Avenue, Eastwood City CyberPark E. Rodriguez, Jr. Avenue, Bagumbayan <u>Quezon City, Metro Manila, Philippines, 1110</u> Address of issuer's principal office
- 8. (632) 8709-2038 to 41 Issuer's telephone number, including area code
- 9. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA:

Title of Class

No. of Shares of Common Stock Outstanding

Common Treasury 8,875,754,479 1,394,073,500

10. Item 9 (b)

Please see the attached presentation materials in connection with the Analysts' Briefing of Alliance Global Group, Inc. on the financial and operating results for the fiscal year 2024, to be held today, April 22, 2025, at 2:00 PM, through a video conference facility.

The final figures are reflected in Alliance Global Group Inc.'s Annual Report (SEC Form 17-A) and financial statements for the period ended December 31, 2024, which shall accordingly be disclosed separately

#### SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ALLIANCE GLOBAL GROUP, INC. By:

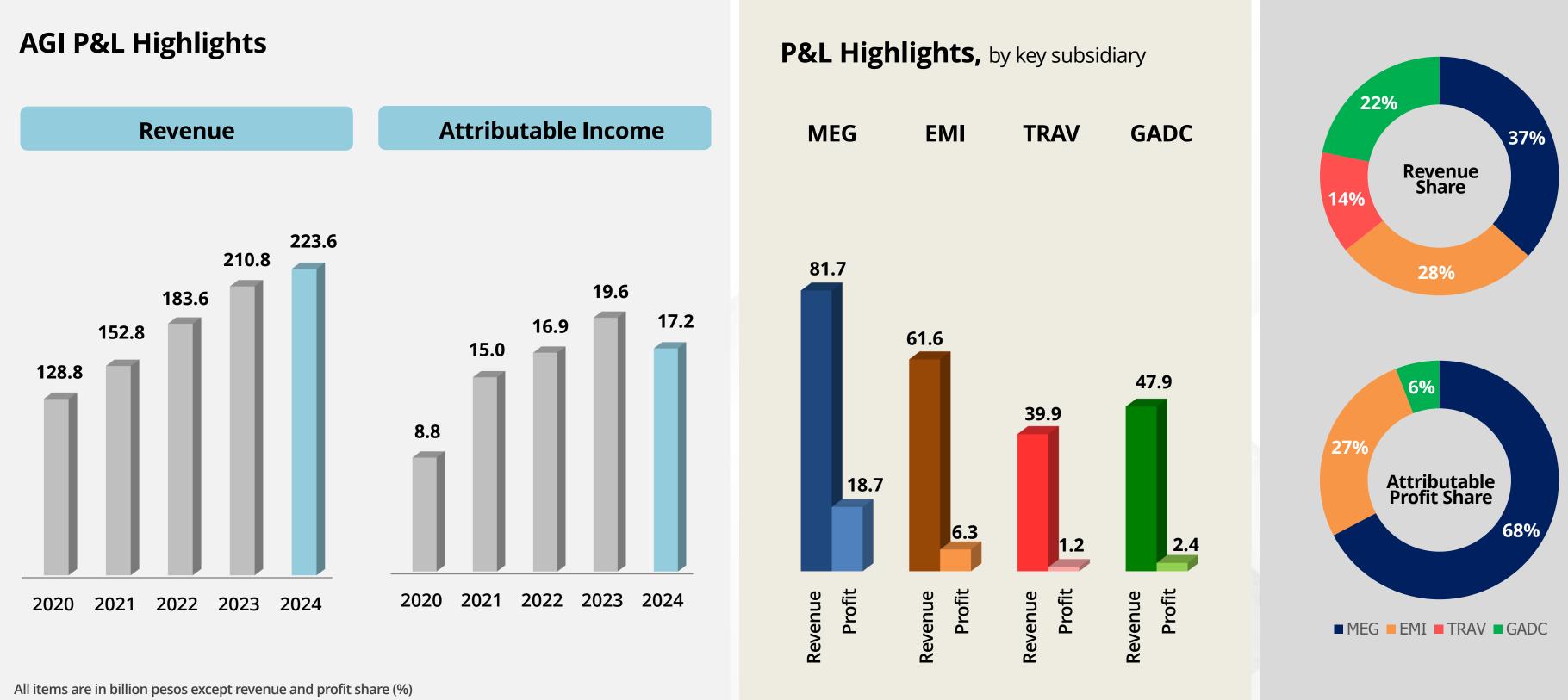
ALAN B. QUINTANA Corporate Secretary



# ALLIANCE GLOBAL FY2024 Analysts' Briefing

April 22, 2025

# **Performance Highlights**



### **ALLIANCE GLOBAL**

# AGI 4Q24/FY24 Financial Performance

In Pbn	4Q24	3Q24	QoQ chg	4Q23	YoY chg	2024	2023
	7927	5924		τųΖJ	TOT CITS	2024	2025
Group Revenues	62.0	54.1	15%	60.4	3%	223.6	210.8
Megaworld	21.7	20.6	5%	21.0	3%	81.3	69.3
Emperador	18.4	14.4	27%	18.4	0%	61.3	65.4
Travellers	8.1	7.3	10%	8.0	2%	31.7	31.4
GADC	13.5	11.6	16%	12.3	10%	48.3	43.3
EBITDA	16.9	14.3	18%	17.2	-9%	60.4	59.3
EBIT	13.6	11.4	19%	14.9	-2%	48.6	48.6
Pre-Minority Income	7.7	6.2	24%	10.2	-24%	27.8	30.3
Attributable Profit	4.3	4.2	2%	6.7	-36%	17.2	19.6
Adjusted Profit*	4.8	3.5	36%	6.3	-24%	18.0	19.5
Margins							
EBITDA Margin	27.2%	26.5%	Up	28.5%	Down	27.0%	28.1%
Attributable Profit Margin	6.9%	7.7%	Down	11.1%	Down	7.7%	9.3%
Adjusted Profit Margin	7.7%	6.5%	Up	10.4%	Down	8.1%	9.3%

### ALLIANCE GLOBAL

YoY chg	<ul> <li>Strong topline performance buoyed by real estate, hospitality and QSR</li> </ul>
6%	segments, although profitability was tempered by rising costs.
17%	
-6%	<ul> <li>MEG remained the primary driver of revenue and earnings, bolstered by</li> </ul>
1%	significant improvements
12%	across all segments.
2%	
0%	<ul> <li>EMI faced global headwinds which affected international spirits, coupled</li> </ul>
-8%	with challenges in the domestic
-12%	market; elevated costs and A&P
-8%	expenses squeezed margins.
	TRAV benefited from strong growth in
	non-gaming revenues and mass GGR;
Down	operating costs and expenses were
Down	generally contained.
_	GADC maintained solid sales growth
Down	driven by network expansion, but
	rising input costs and higher A&P
	compressed margins.

# **Quarterly Performance Highlights**

56.6

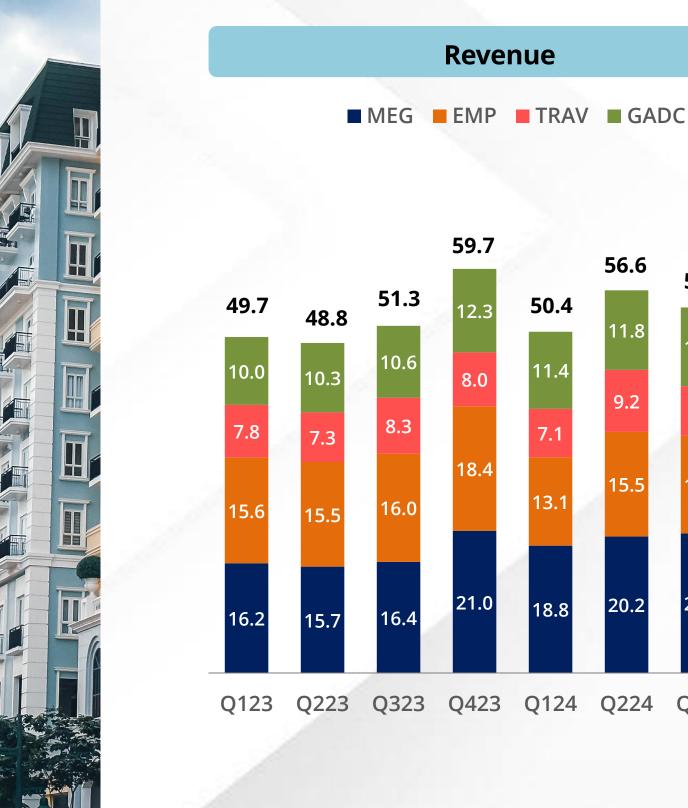
11.8

9.2

15.5

20.2

Q224



Note: Covers performance of major subsidiaries only. Excludes "Others". All items are in billion pesos



61.7

13.5

8.1

18.4

21.7

Q424

54.0

11.6

7.3

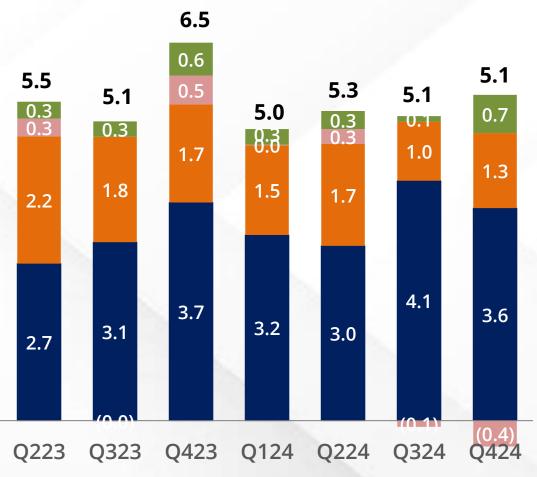
14.4

20.6

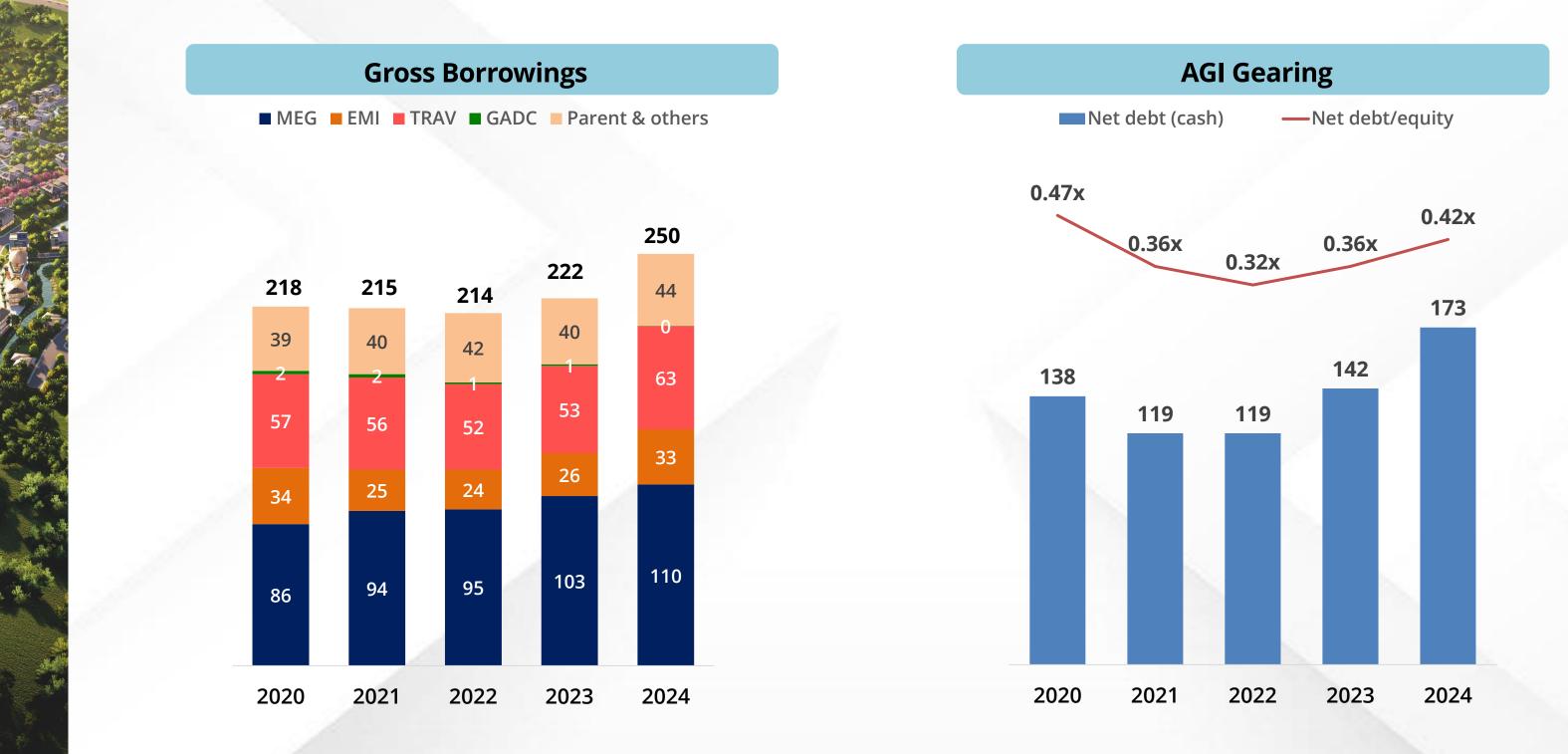
Q324



### Attributable Income ■ MEG ■ EMI ■ TRAV ■ GADC



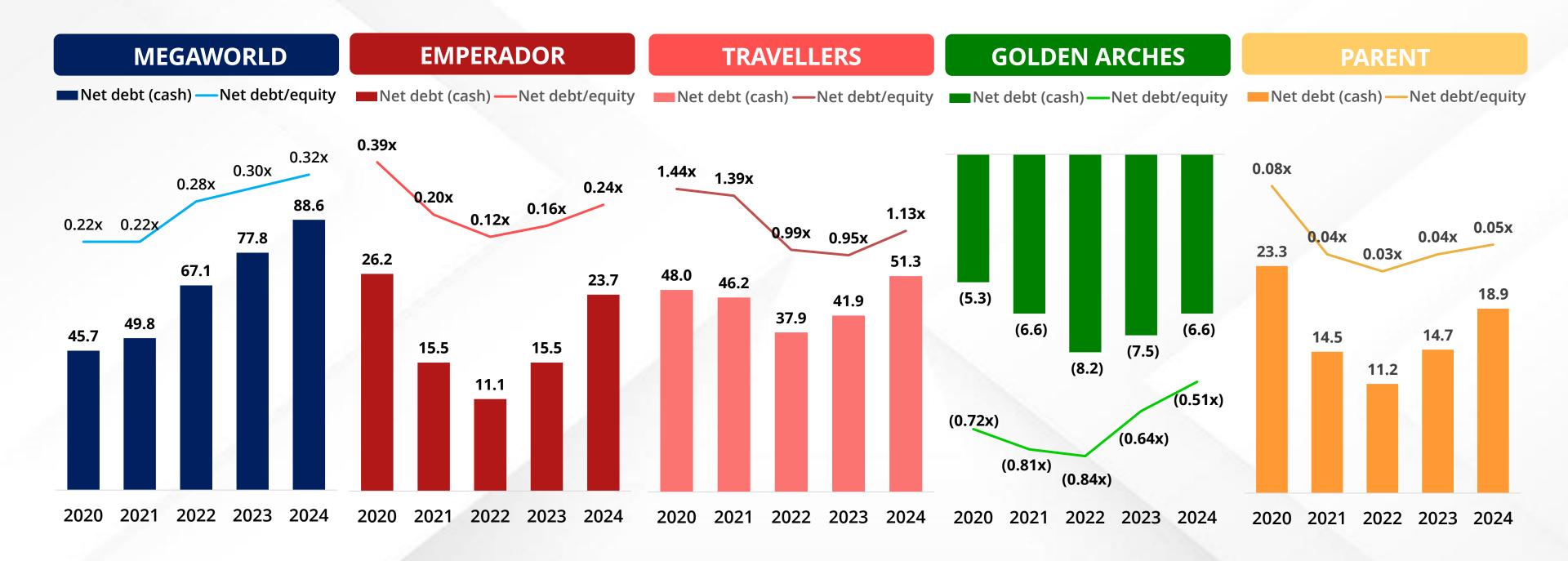
# **Group Borrowings**



### Alliance Global

5

# **Group Gearing**



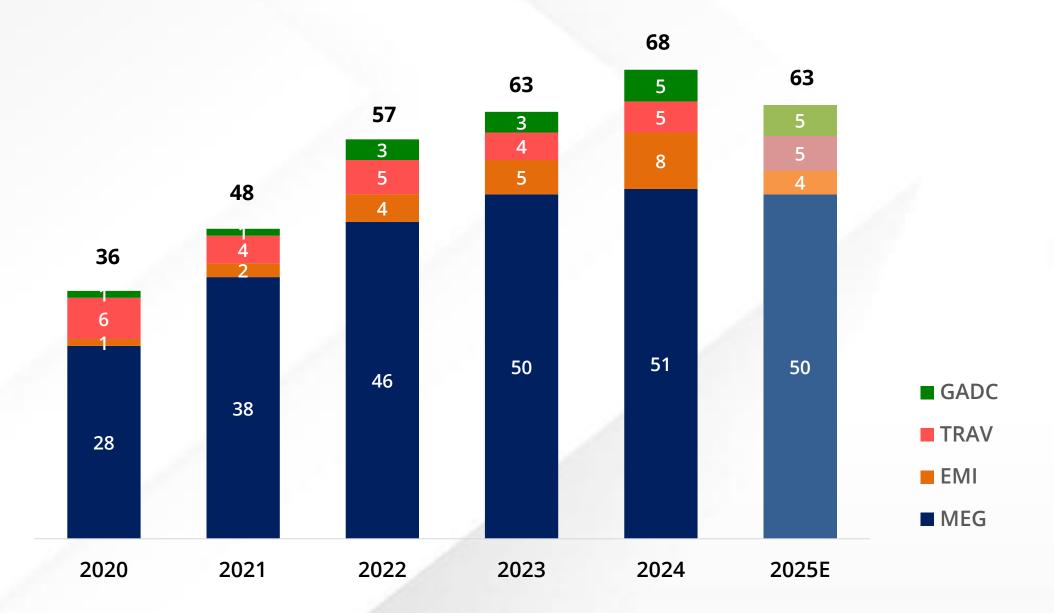
Note: All items are in billion pesos except the net debt/equity (x).



6

# **Capital Expenditure**

AGI CAPEX, by key subsidiary



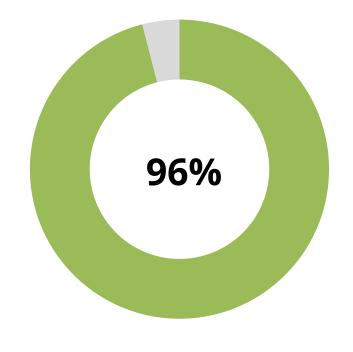


# P68bn2024 Capex spent<br/>(91% of the P75bn FY2024 budget)

# P63bn FY2025 budget



### SHARE BUYBACK PROGRAM



AGI

Buyback program size: P9.0bn MEG Amount utilized: P8.6bn (96%) • 773m shares bought at an average price Dividend per share: P0.08175968 P11.15 per share. Record date: Nov 05, 2024 Implementation period: 51 months from • Payment Date: Nov 18, 2024 October 2021 to December 2025



### DIVIDEND

### EMI

- Dividend per share: P0.19
- Record date: January 31, 2025 Payment Date: February 18, 2025

### AGI

- Dividend per share: P0.10
- Record date: December 27, 2024
- Payment Date: January 24, 2025

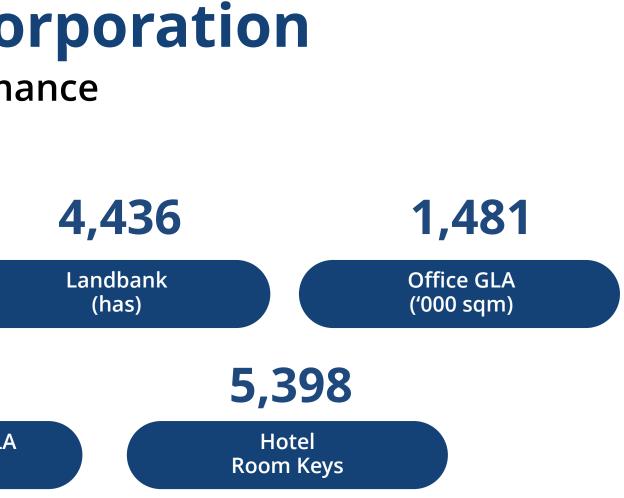
# **Megaworld Corporation** 2024 Financial Performance

## 35

Township and Integrated Lifestyle Communities

> 517 Lifestyle Malls GLA ('000 sqm)





# **MEG 4Q24/FY24 Financial Performance**

In Pbn	4Q24	3Q24	QoQ chg	4Q23	YoY chg	FY24	FY23
Revenues	21.9	20.7	6%	21.1	4%	81.7	69.7
Residential	13.1	13.0	1%	13.7	-4%	51.0	42.7
Office	3.7	3.3	13%	3.1	19%	13.4	12.6
Malls	1.8	1.5	18%	1.4	26%	6.3	5.3
Hotels	1.5	1.3	15%	1.2	26%	5.1	3.8
EBITDA	10.2	8.3	24%	8.7	18%	34.8	29.7
EBIT	9.3	7.3	27%	7.8	20%	31.2	26.2
Attributable Profit	5.0	5.2	-3%	5.3	-6%	18.7	17.3
Adjusted Profit*	6.1	4.5	37%	4.6	33%	20.0	17.1
Margins							
Gross profit margin	51%	50%	Up	50%	Up	50%	49%
EBITDA margin	47%	40%	Up	41%	Up	43%	43%
EBIT margin	43%	35%	Up	37%	Up	38%	38%
Attributable profit margin	23%	25%	Down	25%	Down	23%	25%



23	YoY chg	<ul> <li>All-time high in consolidated revenues, with each business</li> </ul>
9.7	17%	segment posting record-breaking results.
2.7	19%	results.
2.6	7%	<ul> <li>Sustained real estate sales,</li> </ul>
.3	19%	efficient cost management
.8	34%	further enhanced GP margins
9.7	17%	despite challenges in the market.
5.2	19%	<ul> <li>Mall revenues driven by</li> </ul>
7.3	8%	favorable tenant mix, increasing foot traffic, higher occupancy
7.1	17%	and improving tenant sales.
		<ul> <li>Hotel revenue growth buoyed by</li> </ul>

Up

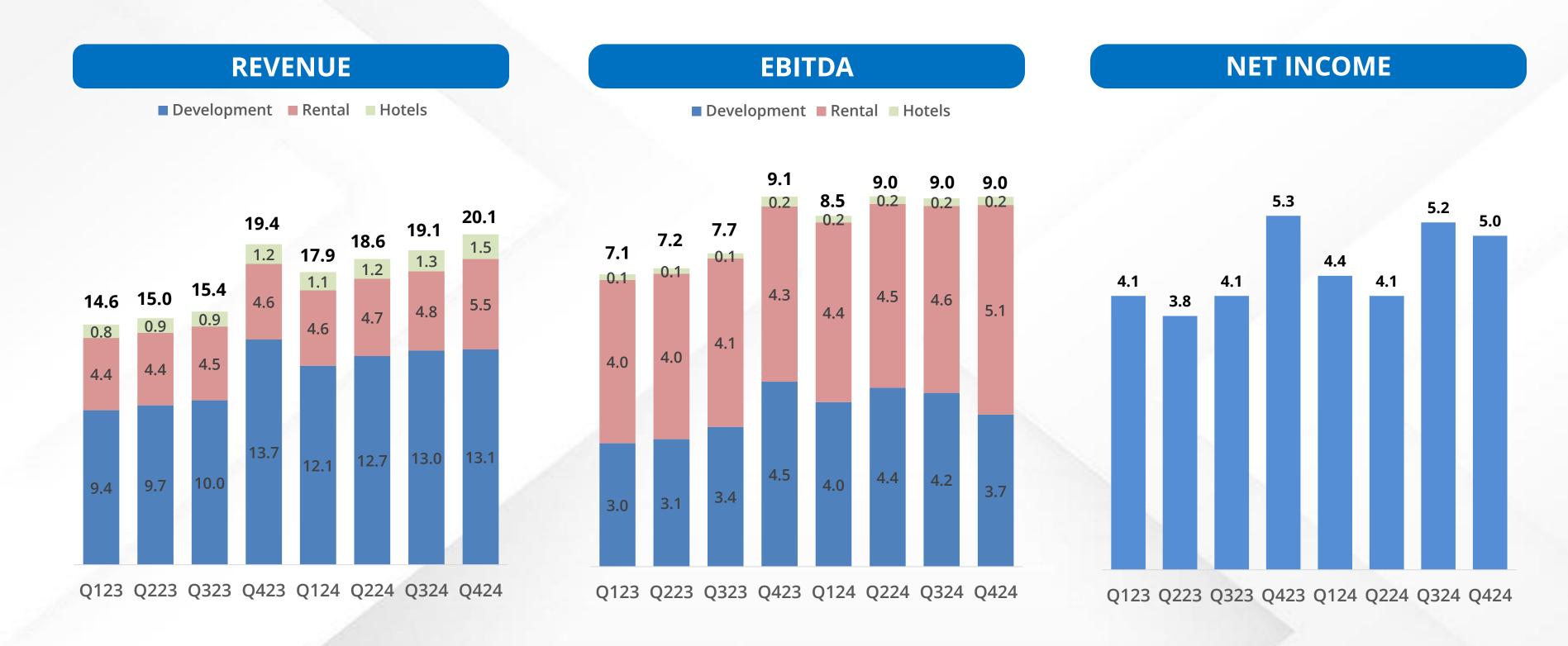
Stable

Stable

Down

- loyed by rising occupancy and event bookings with the resurgence in tourism and MICE activities.
- Healthy office revenue driven by above-industry occupancy, rent escalations and asset additions.

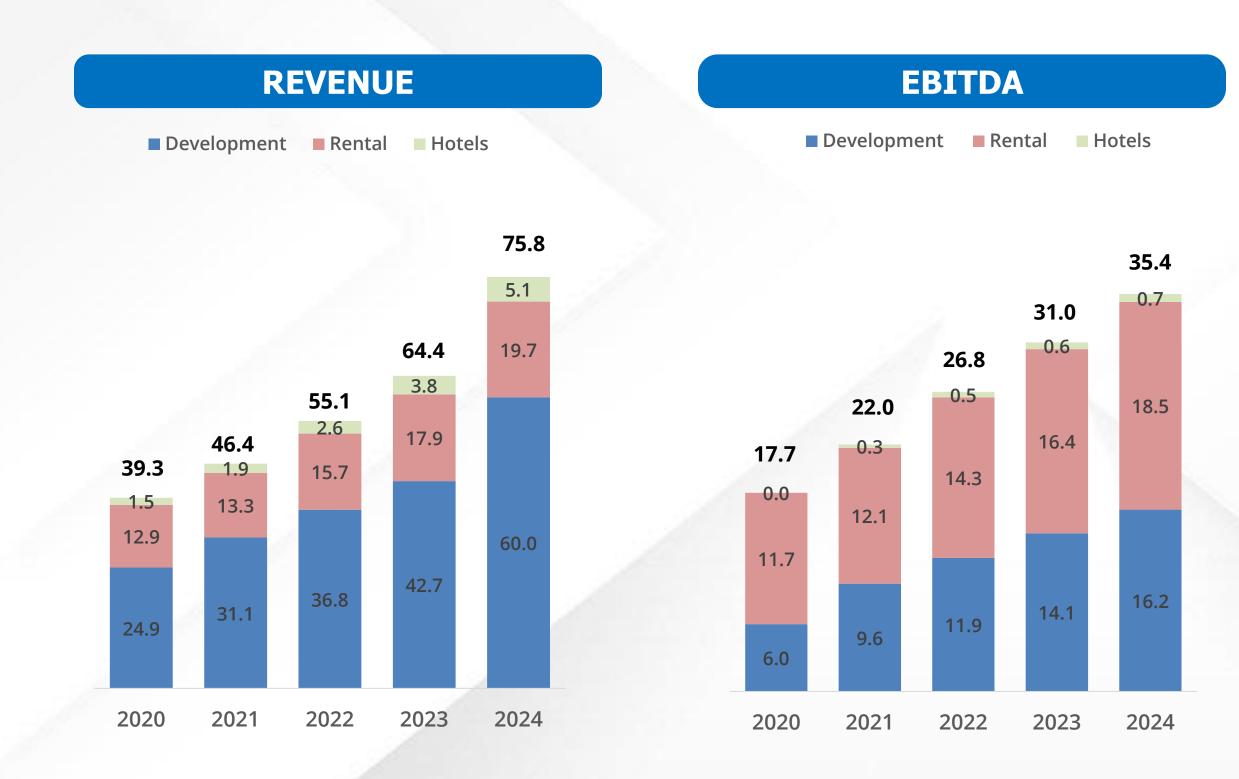
## **MEG P&L Performance - Quarterly**



Note: Covers residential, rental and hotel operations only. Excludes financial and other income. All items are in billion pesos

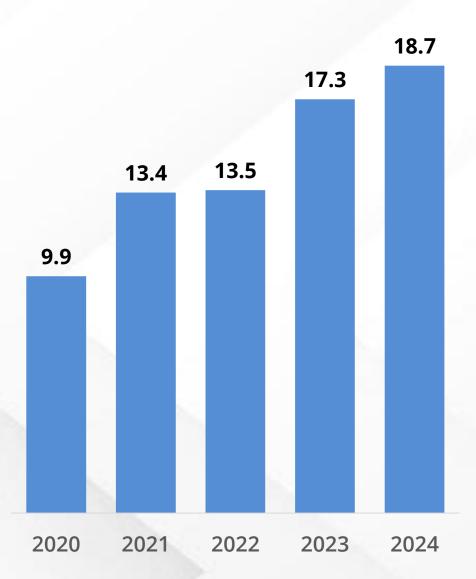


## **MEG P&L Performance - Annual**

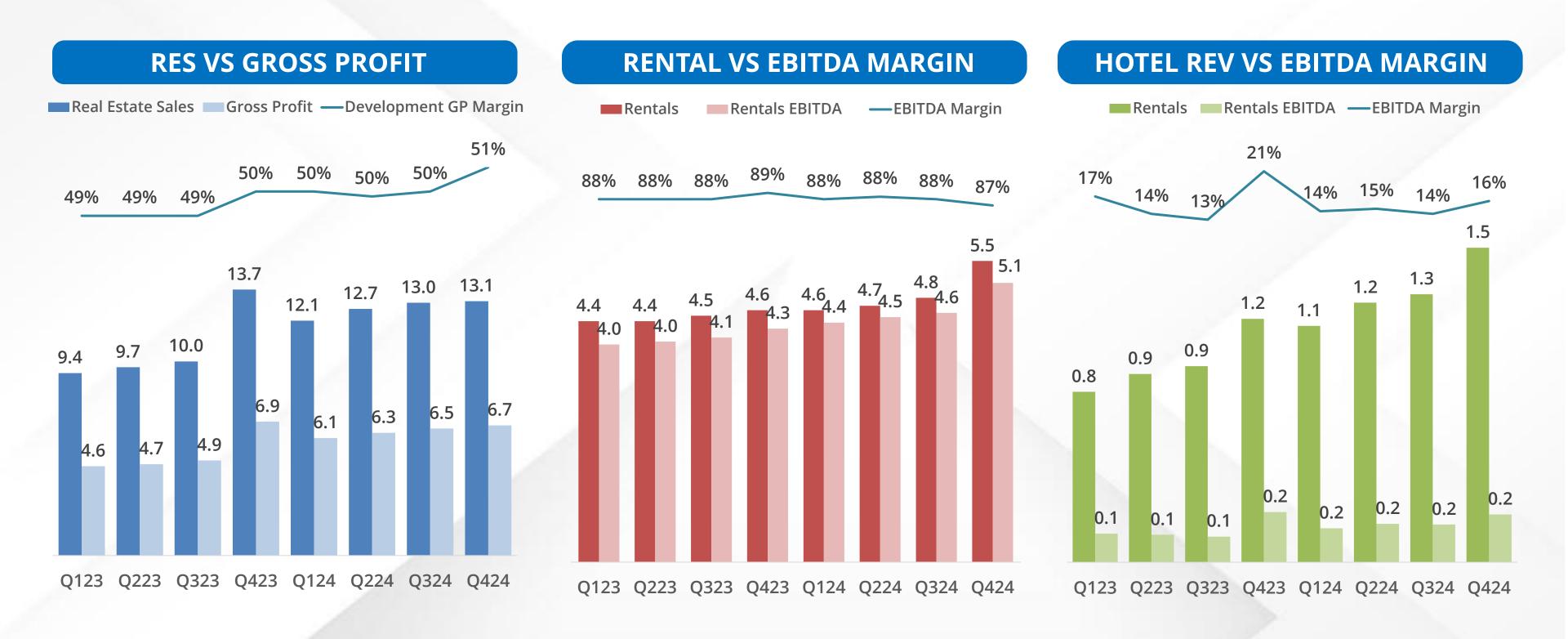




### **NET INCOME**

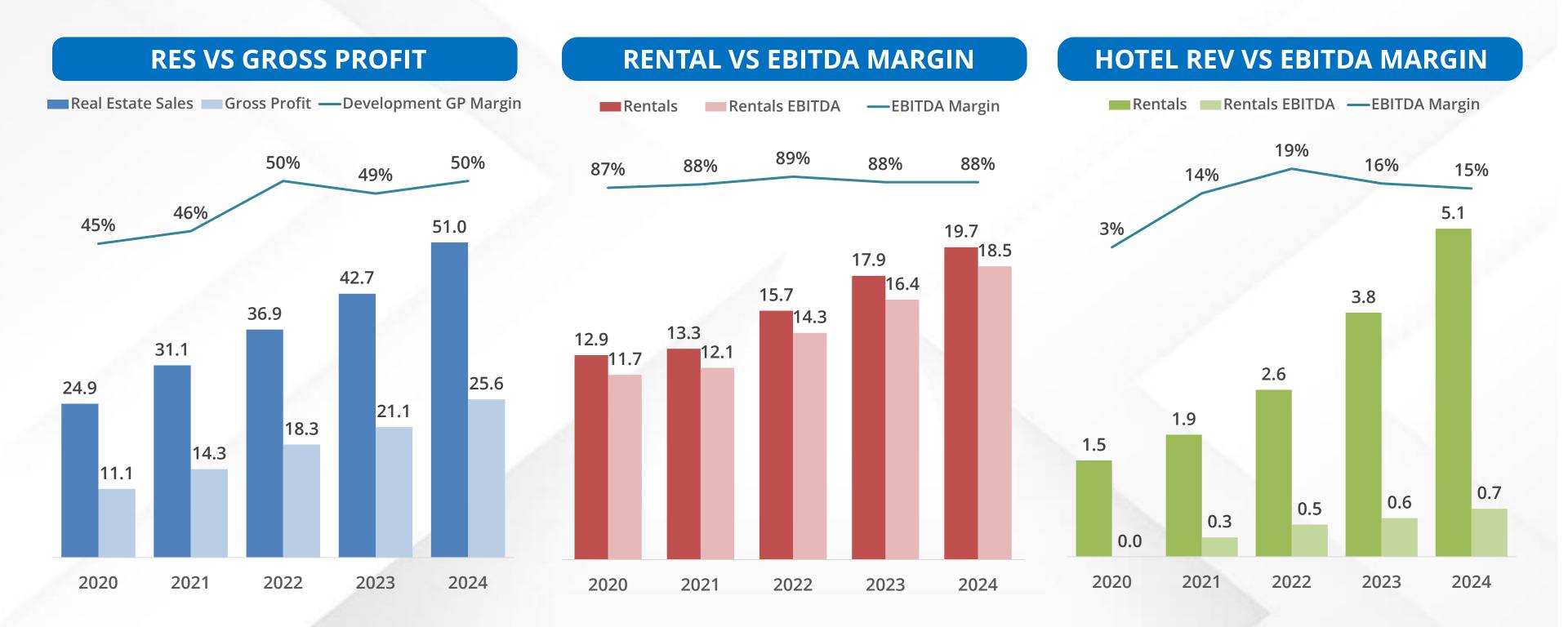


# **MEG Key Operating Segments - Quarterly**





# **MEG Key Operating Segments - Annual**



Note: All items are in billion pesos and margins (%).



14

# **Operational Updates**



## **PROJECT LAUNCHES P31.8bn**

vs P40bn FY2024 target

## 2024 Launched Megaworld Townships



- 32<sup>nd</sup> Township
- 150 hectares
- P5bn development capex for 10 years



- 33<sup>rd</sup> Township 25 hectares

- 35<sup>th</sup> Township
- 117 hectares

- 34<sup>th</sup> Township
- 84 hectares
- P15bn development capex for 10 years

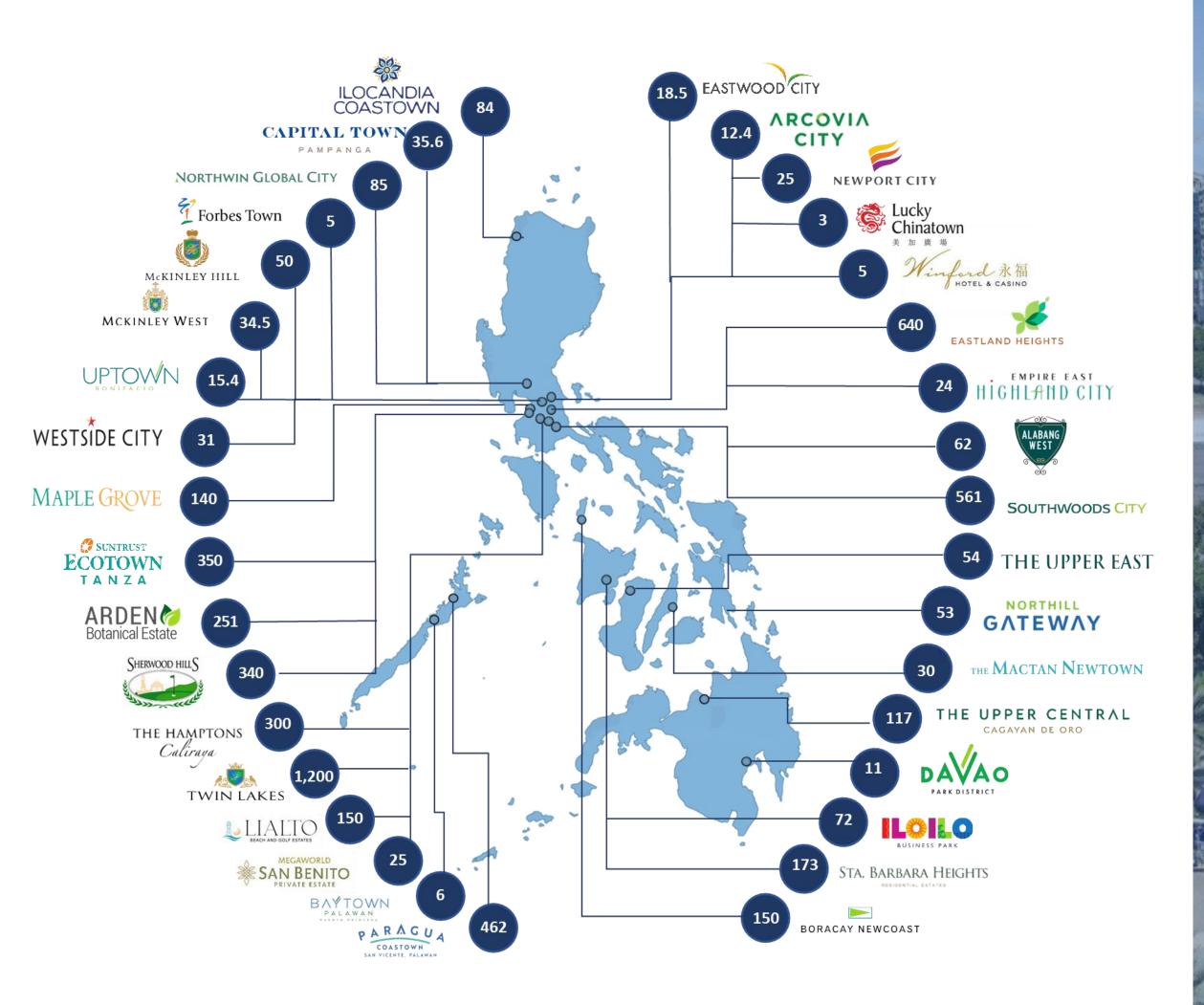
### **CAPITAL SPENDING P50.8bn** vs P55bn FY2024 target



P12bn development capex for 5-7 years

#### THE UPPER CENTRAL CAGAYAN DE ORO

P5bn development capex for 10 years



# 55 Townships

51899

10.1 (F 99)

7121 2 7 12

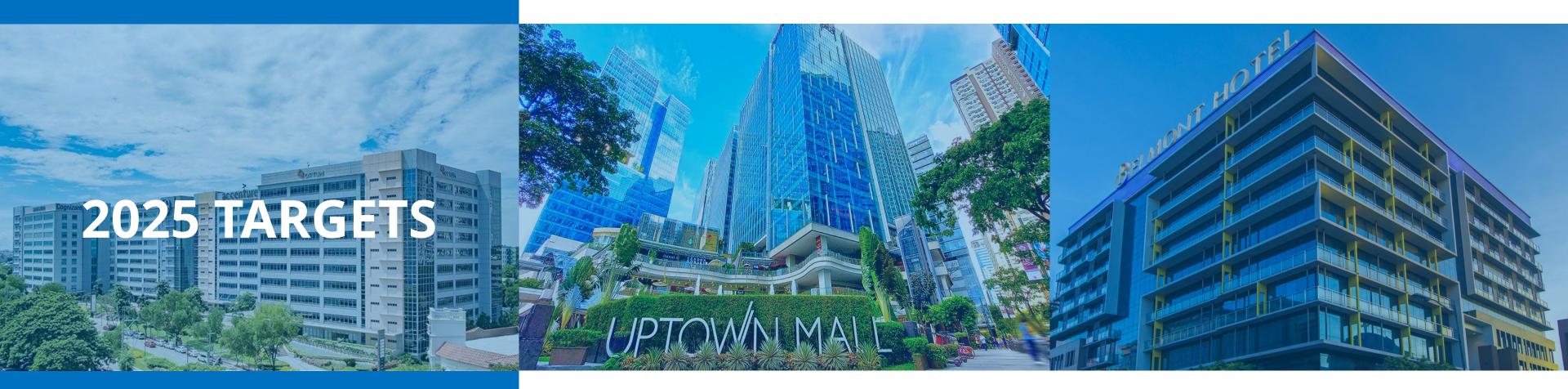
122 (2) (2) (2) (2)

# 5,554 hectares

MACTAN NEV



# **CAPEX BUDGET** P50bn



**PREMIER OFFICES** 

139k PIPELINE 2025-2026

**PROJECT LAUNCHES** 

**RESERVATION SALES** 

# P20bn

# **P130bn**

### LIFESTYLE MALLS

151k PIPELINE 2025-2026

### HOTELS

3,550 ADDITIONAL HOTEL ROOM KEYS 2025-2029



# **Travellers International** Hotel Group, Inc.

**2024 Financial Performance** 

2,742

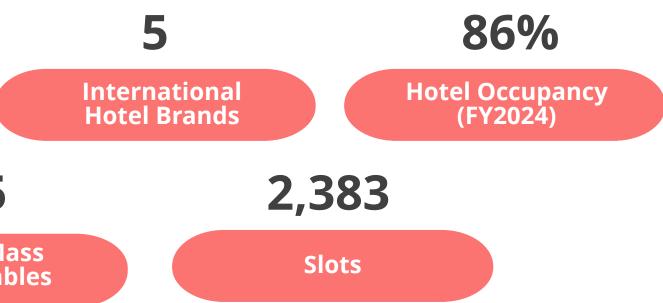
Hotel Room Keys

495

VIP and Mass Gaming Tables



INTERNATIONAL



# **Travellers 4Q24/FY24 Financial Performance**

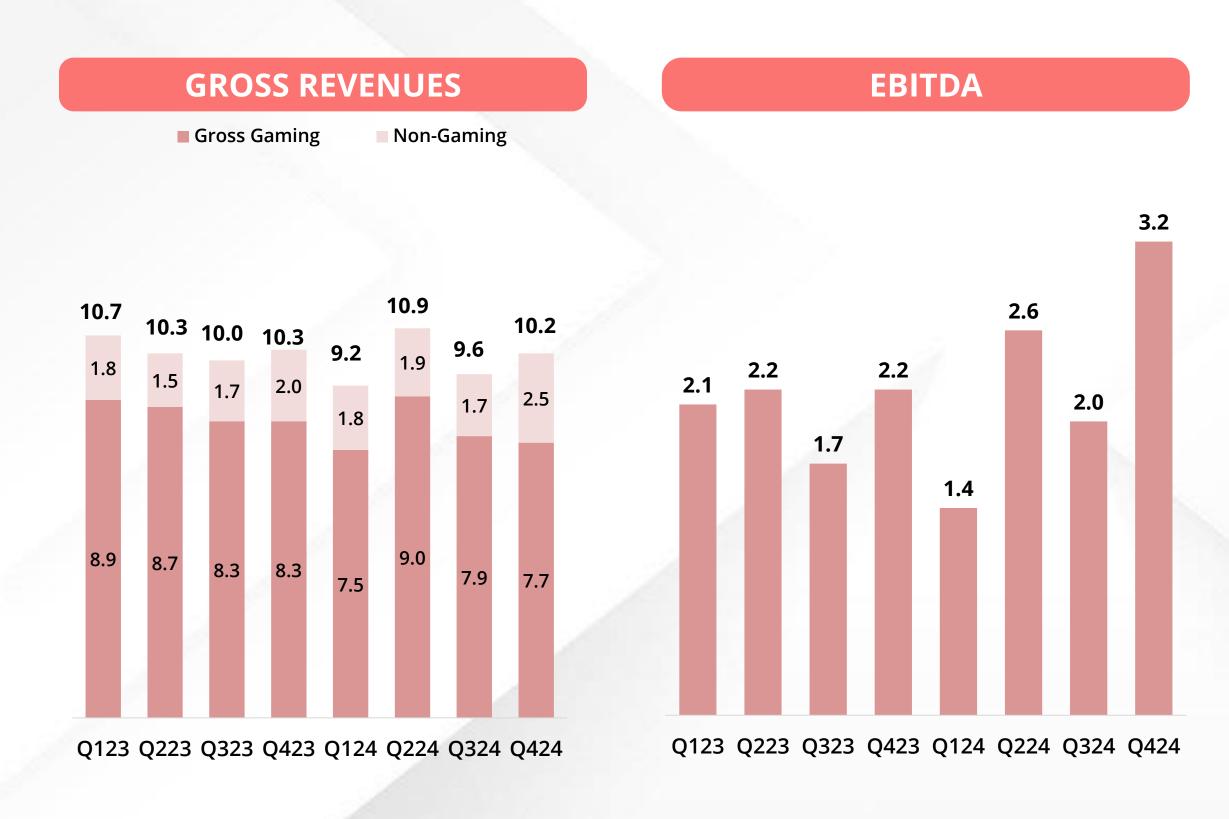
In Pbn	4Q24	3Q24	QoQ chg	4Q23	YoY chg	FY24	FY23
Total Gross Revenues	10.2	9.6	<b>6%</b>	10.3	-1%	39.9	41.2
Gross Gaming Revenue	7.7	7.9	-3%	8.3	-7%	32.0	34.2
Mass	4.3	4.3	0%	4.5	-3%	17.4	16.0
VIP	3.3	3.6	-7%	3.8	-12%	14.6	18.3
Less: promotional allowance	(1.8)	(2.3)	-24%	(2.1)	-15%	(8.6)	(9.7)
Net gaming revenue	5.9	5.6	6%	6.2	-4%	23.4	24.5
Non-gaming revenue	2.5	1.7	45%	2.0	23%	7.9	7.0
Net revenue	8.4	7.3	15%	8.2	2%	31.3	31.5
EBITDA	3.2	2.0	60%	2.2	<b>42%</b>	9.2	8.2
EBIT	2.2	1.1	<b>96%</b>	2.0	10%	5.7	5.2
Attributable profit	0.7	0.1	1075%	1.2	-40%	1.2	2.0
Margins							
EBITDA margin	38%	27%	Up	27%	Up	30%	26%
EBIT margin	26%	15%	Up	24%	Up	18%	16%
Attributable profit margin	9%	1%	Up	15%	Down	4%	6%

# TRAVELLERS

23	YoY chg
.2	-3%
.2	-6%
.0	9%
.3	-20%
7)	-11%
.5	-5%
0	13%
.5	-1%
2	12%
2	10%
0	-38%
%	LIn
	Up
%	Up
6	Down

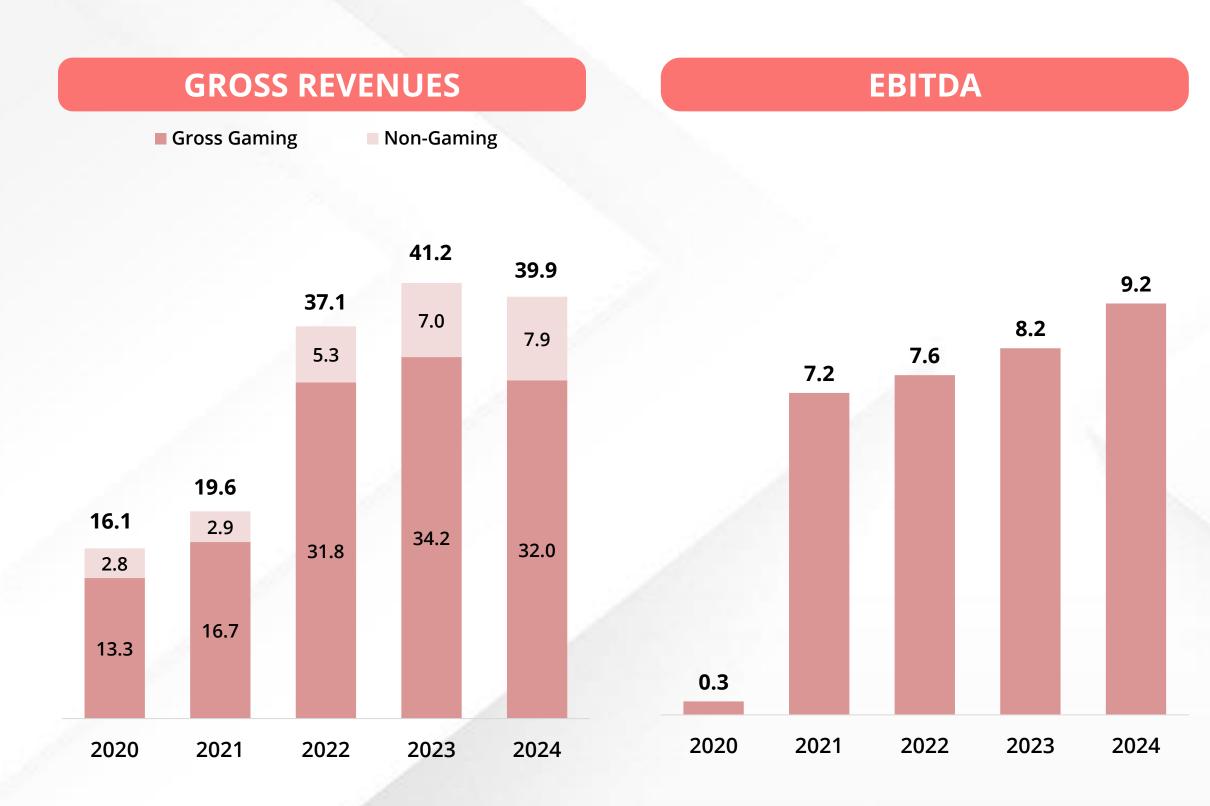
- Net revenues steady as promotional expenses werecontained while GGR declined;continued strength in the non-gaming segment provided addedsupport.
- Continued expansion in mass GGR (due to increases in volume and steady hold rates) cushioned weak VIP GGR (amid lower rolling volume and VIP win rate).
- Sustained expansion in nongaming revenue, fueled byhigher hotel occupancy, improved REVPAR, and increased MICE activities supported by record foot traffic at the complex.
- Optimized cost structure, resulted in improved operational efficiency.

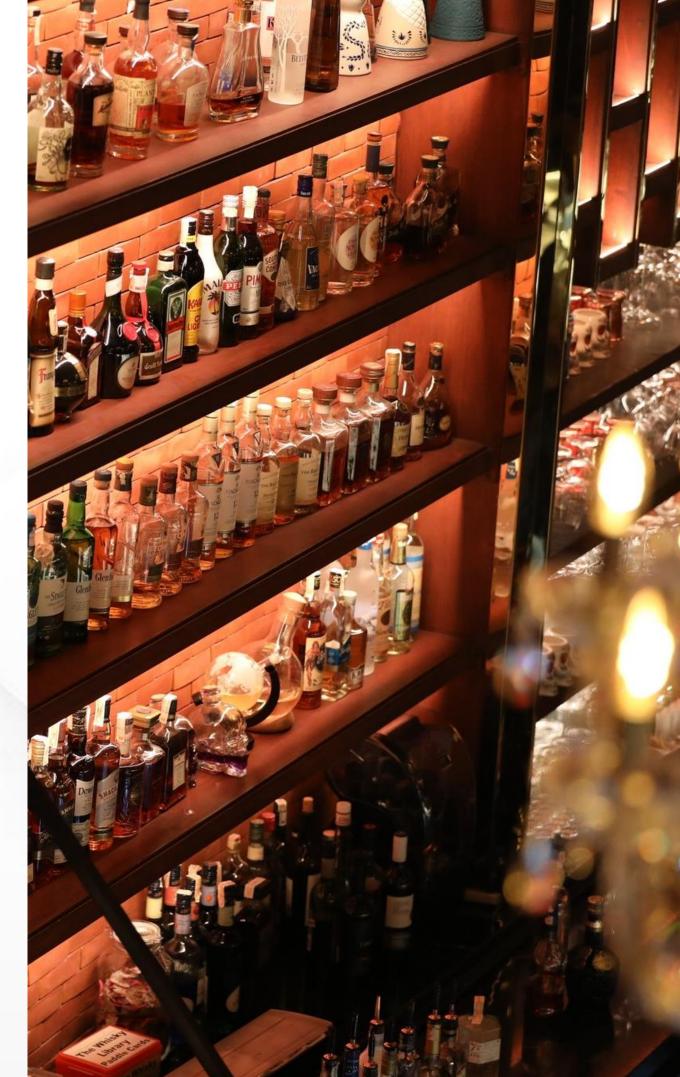
# **Travellers P&L Performance - Quarterly**



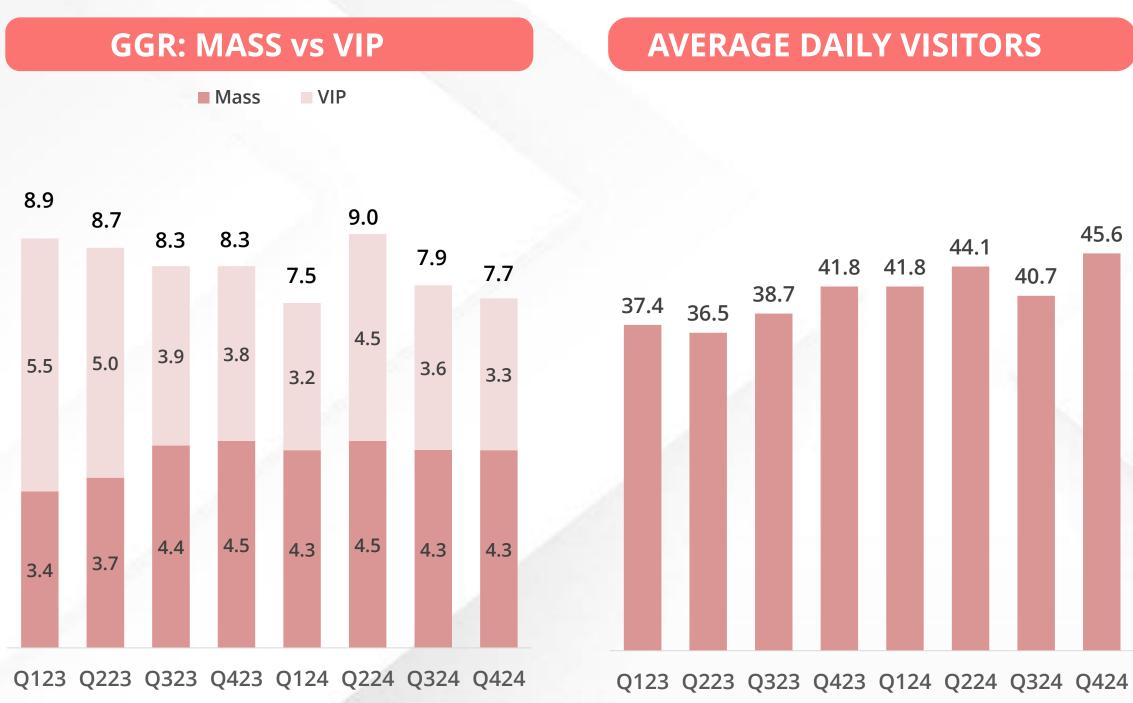


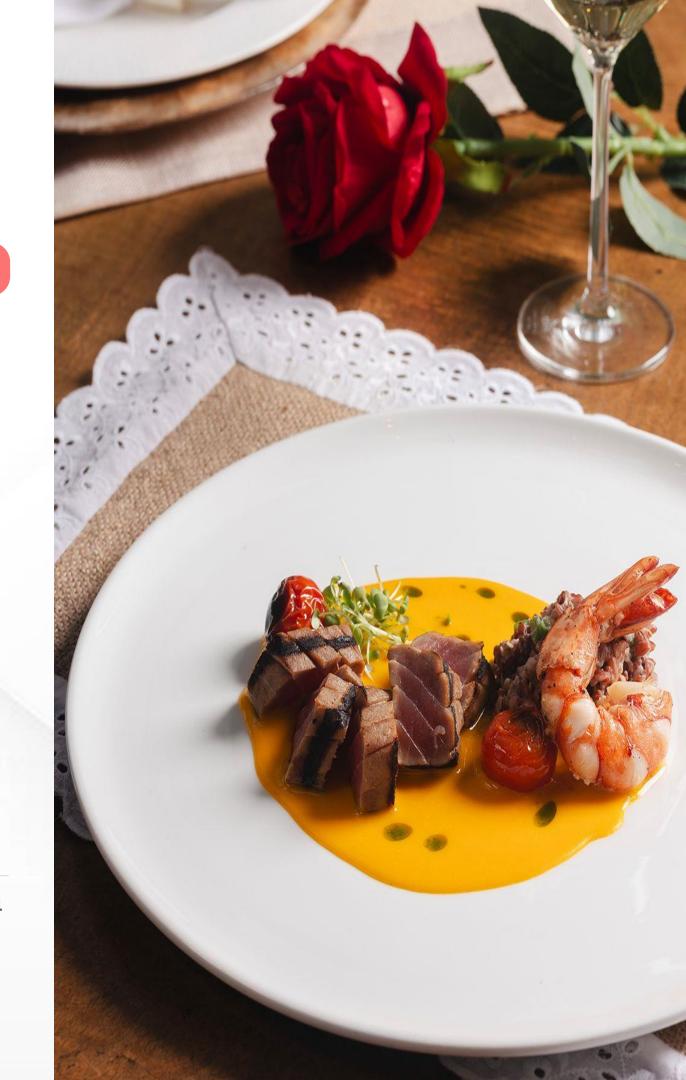
## **Travellers P&L Performance - Annual**





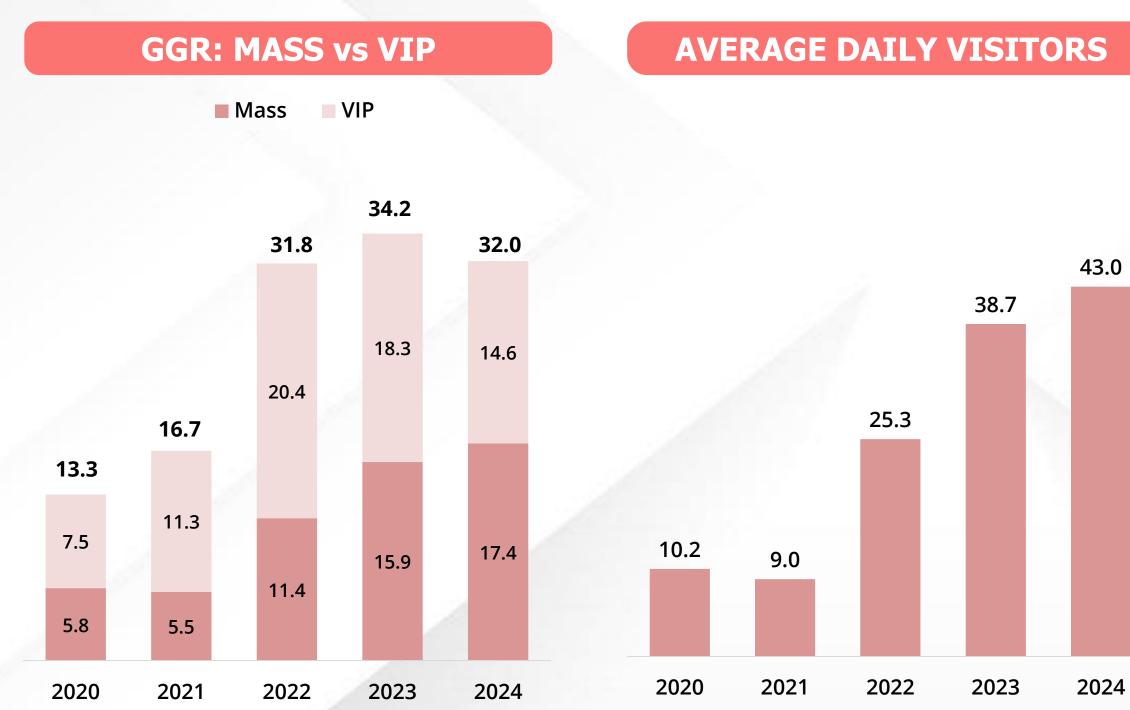
# **Travellers Key Operating Segments - Quarterly**

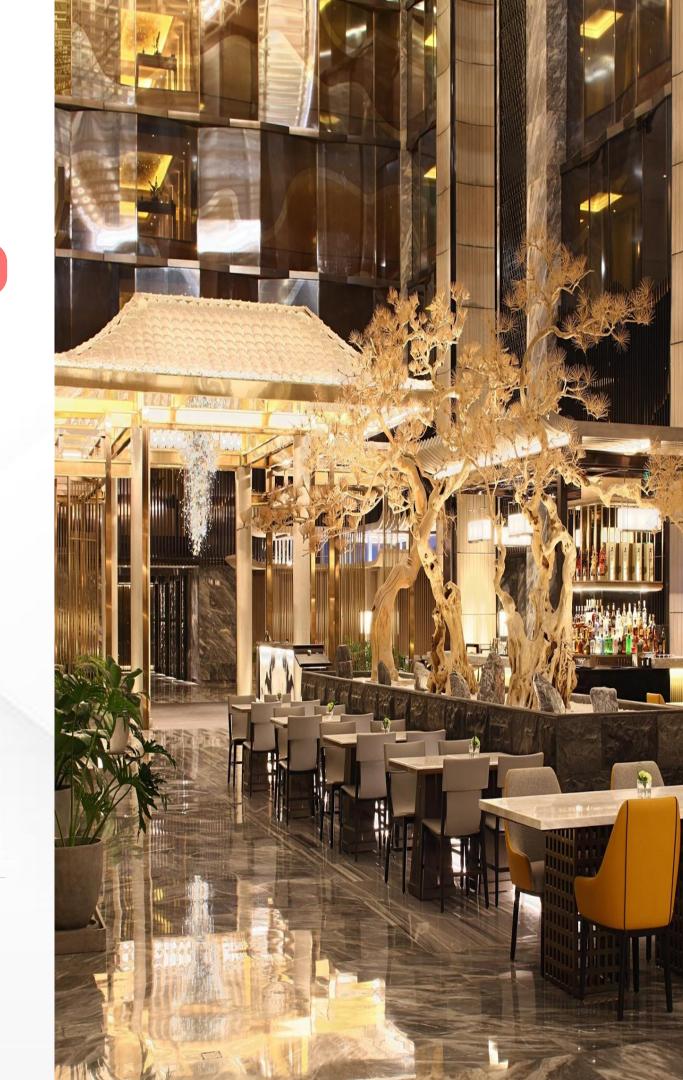




45.6

## **Travellers Key Operating Segments - Annual**





### **Travellers Expansion Plans** Westside City 9

**Q** Boracay Newcoast

WEST SIDE

THE MAA

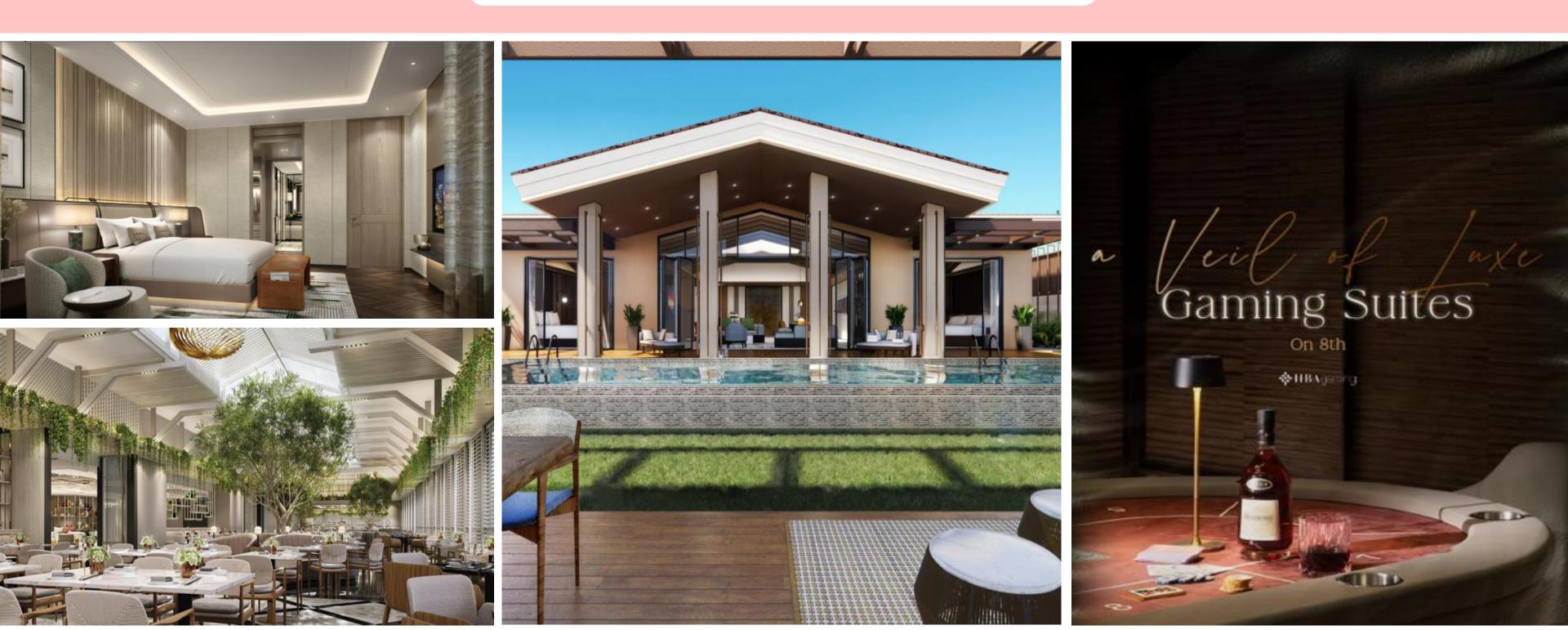


# Narra Palm Hotel & Villa

The Essence of Filipino Hospitality, Reimagined in the Luxury Space

**157** Hotel Suites and Villas





# **CURRENT PORTFOLIO**

TRAVELLERS

NTERNATIONAL

## 2,742 Hotel Room Keys

# Megaworld CURRENT PORTFOLIO

# 5,398

Hotel Room Keys

# ALLIANCE GLOBAL The biggest player in the PH leisure and tourism sector

# **AGI** Pursuing Expansion of MICE Venues





**4,000** seating capacity **Marriott Grand Ballroom** 

1,200 seating capacity **Boracay Newcoast Convention Center** 



2,500 seating capacity Mactan Expo Center

# **Emperador Inc.**

Mi.,

EMPERADO

Wite

DO

2024 Financial Performance

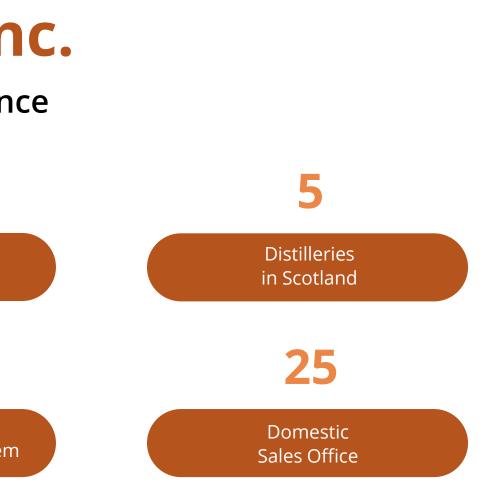
6

Vineyards in Spain

>100

Countries under Global Distribution System



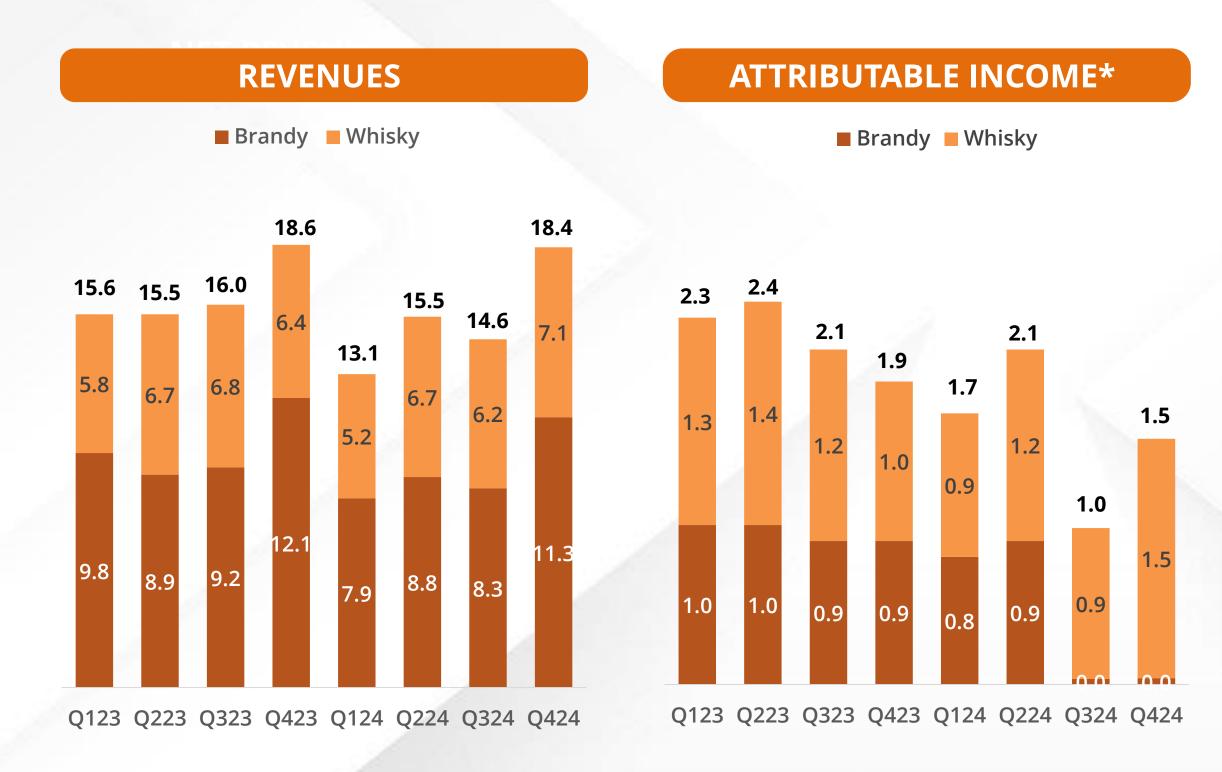


# EMI 4Q24/FY24 Financial Performance

In Pbn	4Q24	3Q24	QoQ chg	4Q23	YoY chg	FY24	FY23	YoY chg	<ul> <li>Revenues declined due to softer</li> </ul>
Revenues	18.4	14.6	27%	18.6	-1%	61.6	65.6	-6%	demand for spirits amid
Brandy	11.3	8.3	36%	12.1	-7%	36.4	40.0	-9%	ongoing domestic and global macroeconomic challenges.
Whisky	7.1	6.2	14%	6.4	11%	25.3	25.7	-2%	macroeconomic chanenges.
Gross Profit	5.2	4.2	24%	4.8	8%	18.8	21.2	-11%	Brandy revenue remained weak
Brandy	2.0	1.6	26%	2.1	-4%	7.7	9.9	-22%	as consumers down-traded to
Whisky	3.2	2.6	23%	2.7	17%	11.1	11.3	-2%	lower-tier products/segments.
EBITDA	3.0	2.2	36%	3.3	-9%	11.4	13.8	-17%	Whisky revenue fell only
EBIT	2.6	1.9	35%	2.9	-13%	9.8	12.3	-20%	slightly, indicating a broadly
Attributable profit	1.5	1.0	56%	1.9	-20%	6.3	8.7	-27%	resilient segment despite the challenging market.
Margins									<ul> <li>Gross profit fell due to higher input costs, exacerbated by the</li> </ul>
Gross profit margin	29%	29%	Stable	27%	Up	31%	33%	Down	weaker peso.
Brandy	18%	20%	Down	18%	Stable	21%	25%	Down	• Overall profitability weighed
Whisky	44%	42%	Up	42%	Up	44%	44%	Stable	<ul> <li>Overall profitability weighed down further by increases in</li> </ul>
EBITDA margin	16%	15%	Up	18%	Down	18%	21%	Down	A&P, interest charges,
Attributable profit margin	8%	7%	Up	10%	Down	10%	13%	Down	depreciation and tax expenses.



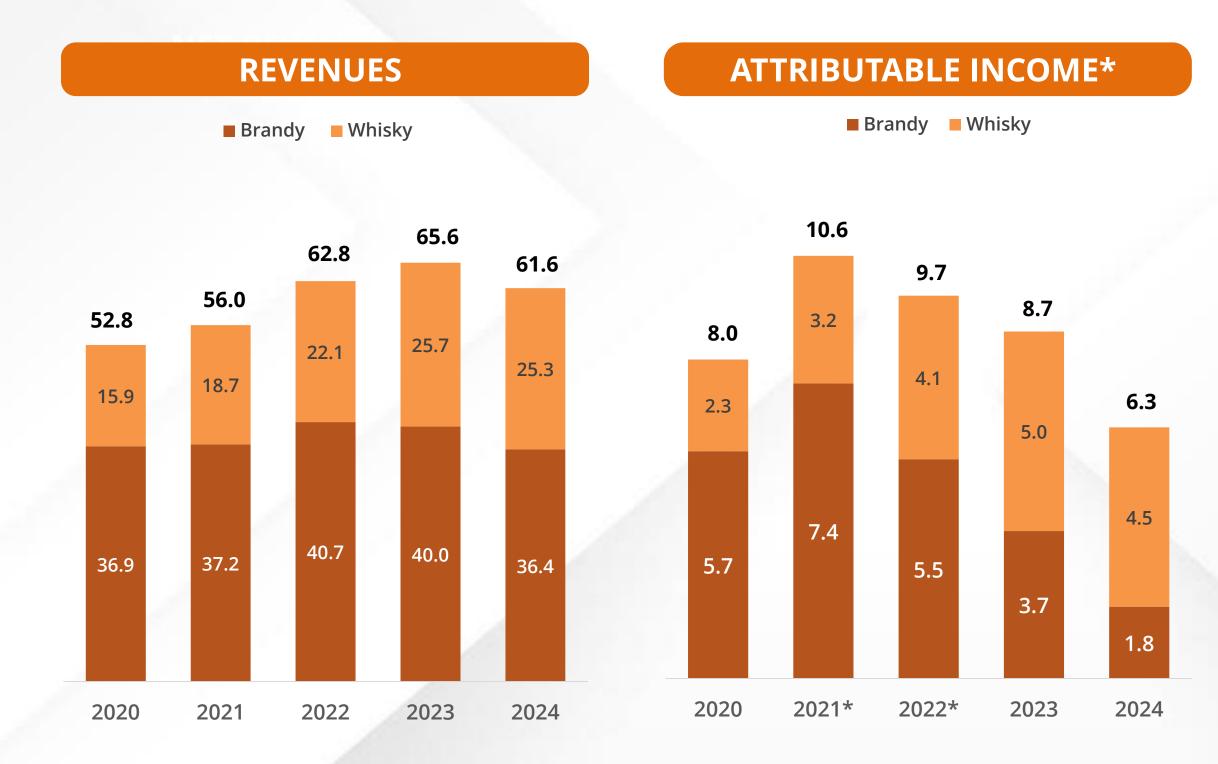
## **EMI P&L Performance - Quarterly**



(\*) Normalized net income All items are in billion pesos



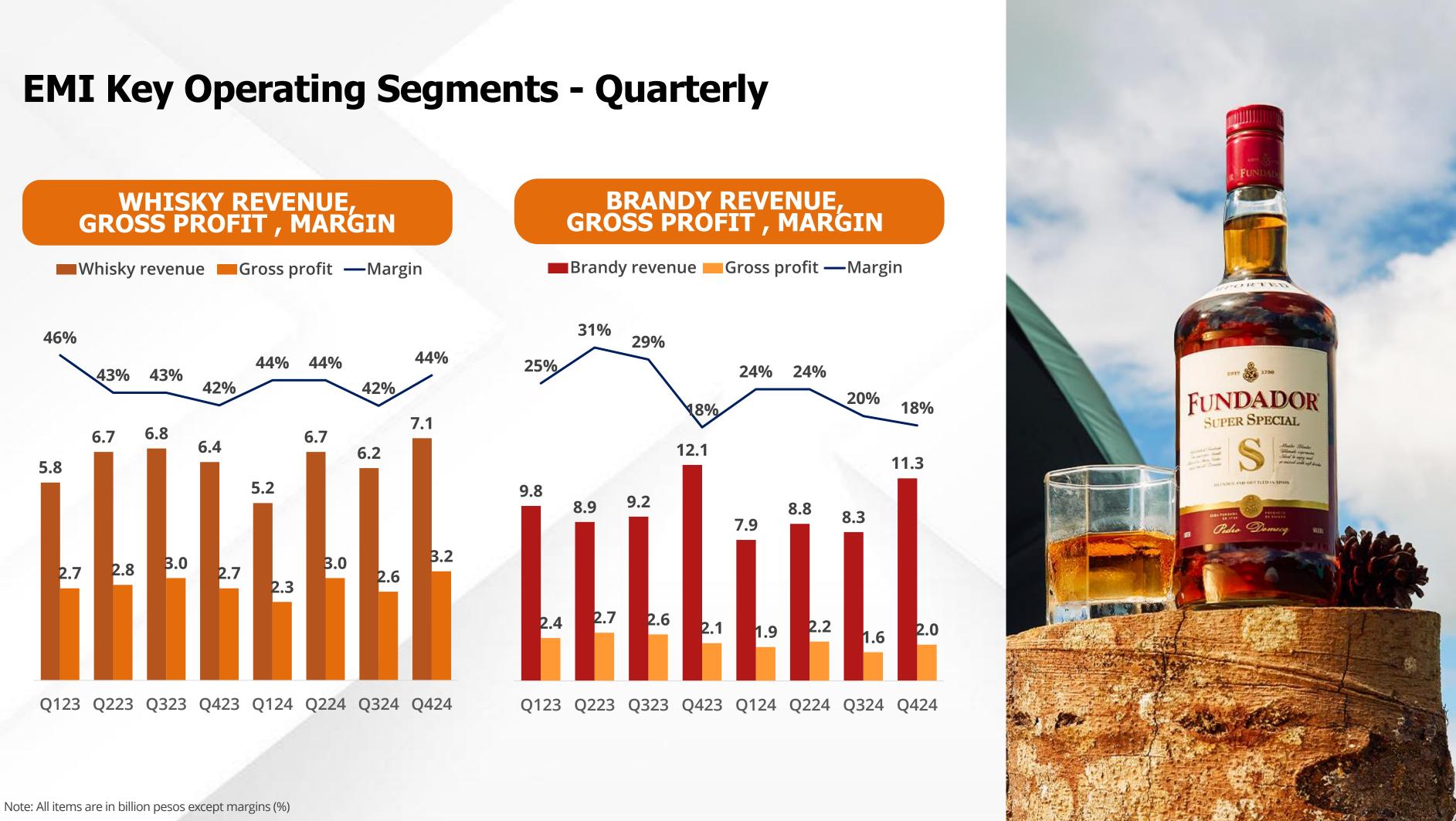
## **EMI P&L Performance - Annual**

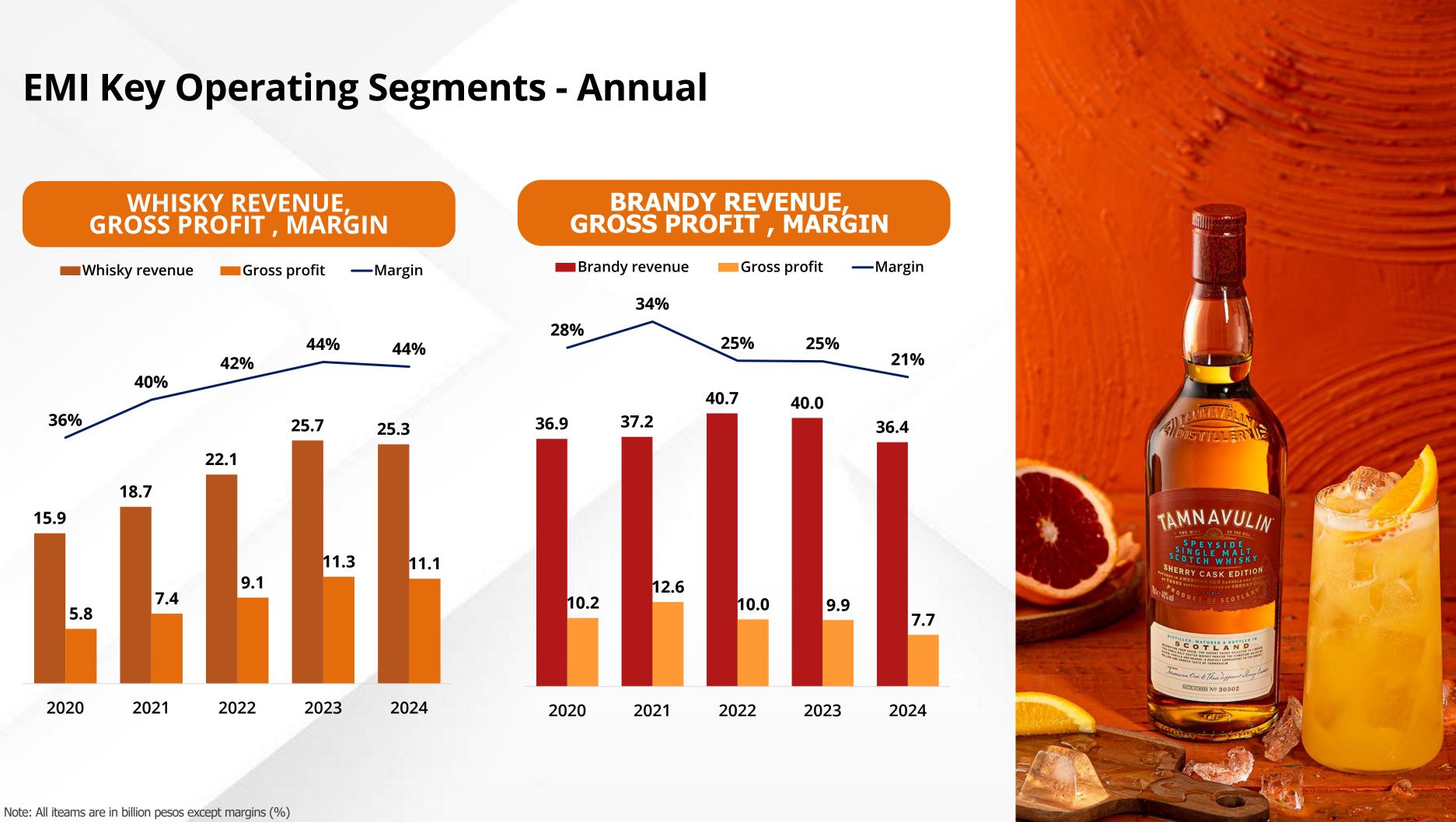


(\*) Normalized net income All items are in billion pesos



# **EMI Key Operating Segments - Quarterly**





#### **Emperador Expansion Project**

### **Invergordon Distillery** Expansion of Maturation Complex

Doubling footprint to 92 hectares and to build 120 new warehouses in the coming decades for an additional 1.5 million casks



#### **Los Danzantes Acquisition**

Emperador, through its subsidiary Casa Pedro Domecq, acquired a majority stake in Los Danzantes – a premium Mezcal company





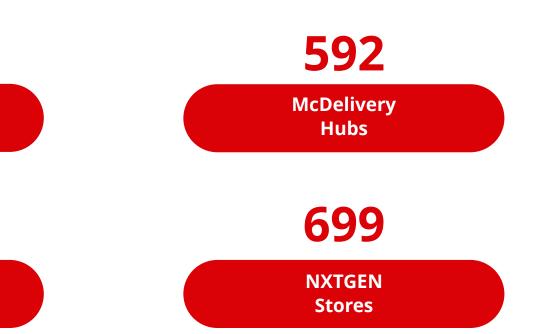
## Golden Arches Development Corporation

2024 Financial Performance

**792** Store Count **521** 

> Stores with Drive-thru





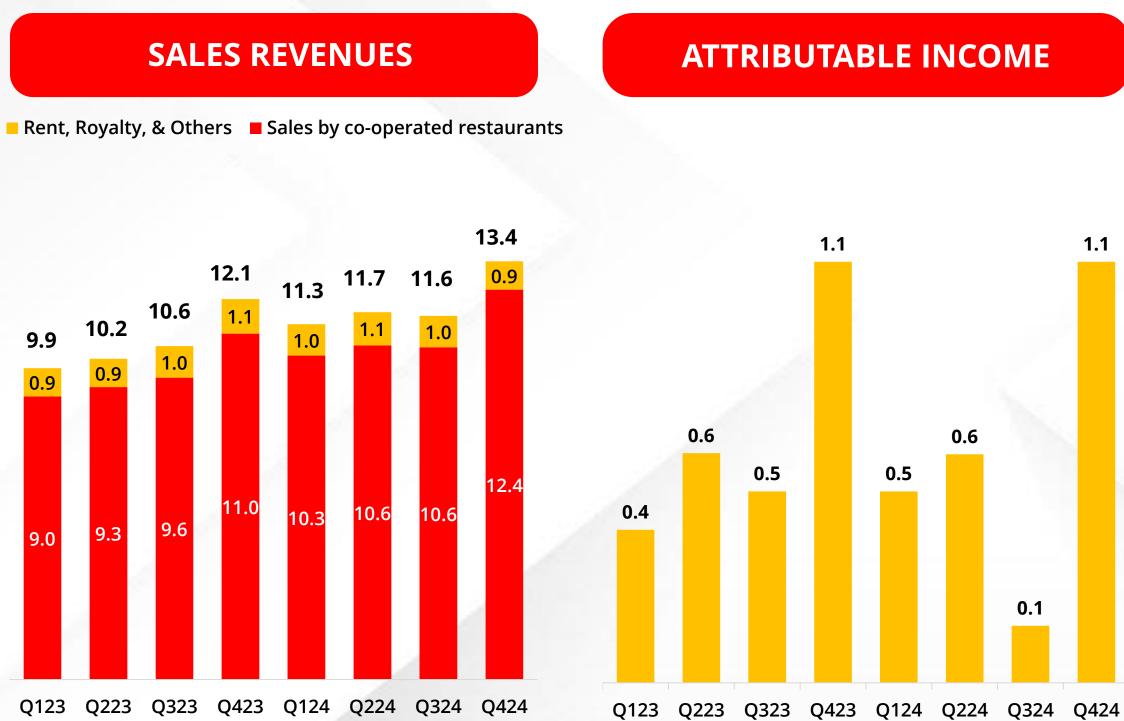
#### **GADC 4Q24/FY24 Financial Performance**

In Pbn	4Q24	3Q24	QoQ chg	4Q23	YoY chg	FY24	FY2
Systemwide Sales	22.4	19.3	16%	20.9	7%	81.4	74.4
Sales Revenues	13.4	11.6	16%	12.1	10%	47.9	42.8
Sales by co. restos	12.4	10.6	17%	11.0	13%	43.9	39.0
Rent, royalty, & others	0.9	1.0	-5%	1.1	-14%	4.0	3.9
Gross Profit	3.1	2.4	31%	3.1	-1%	10.7	10.3
EBITDA	2.6	1.3	101%	2.4	8%	7.4	7.2
EBIT	1.7	0.5	228%	1.7	4%	4.2	4.3
Attributable profit	1.1	0.1	656%	1.1	4%	2.4	2.5
Margins							
Gross profit margin	23%	20%	Up	26%	Down	22%	24%
EBITDA margin	19%	11%	Up	20%	Down	15%	17%
EBIT margin	13%	4%	Up	13%	Stable	9%	10%
Attributable profit margin	8%	1%	Up	9%	Down	5%	6%



FY23	YoY chg	<ul> <li>Systemwide sales growth</li> </ul>				
74.4	9%	<ul> <li>Systemwide sales growth remained robust, driven by product innovations and strategic promotional</li> </ul>				
42.8	12%	strategic promotional initiatives.				
39.0	13%					
3.9	3%	Sales revenues hit another				
10.3	4%	historic high, supported by an expanded store count.				
7.2	3%					
4.3	-3%	<ul> <li>Margin compression due to heightened pressures in input</li> </ul>				
2.5	-8%	costs and A&P.				
		<ul> <li>Store count increased to 792 in 2024, with continued</li> </ul>				
24%	Down	aggressive store expansion				
17%	Down	plans moving forward.				
10%	Down					
6%	Down					

#### **GADC P&L Performance - Quarterly**





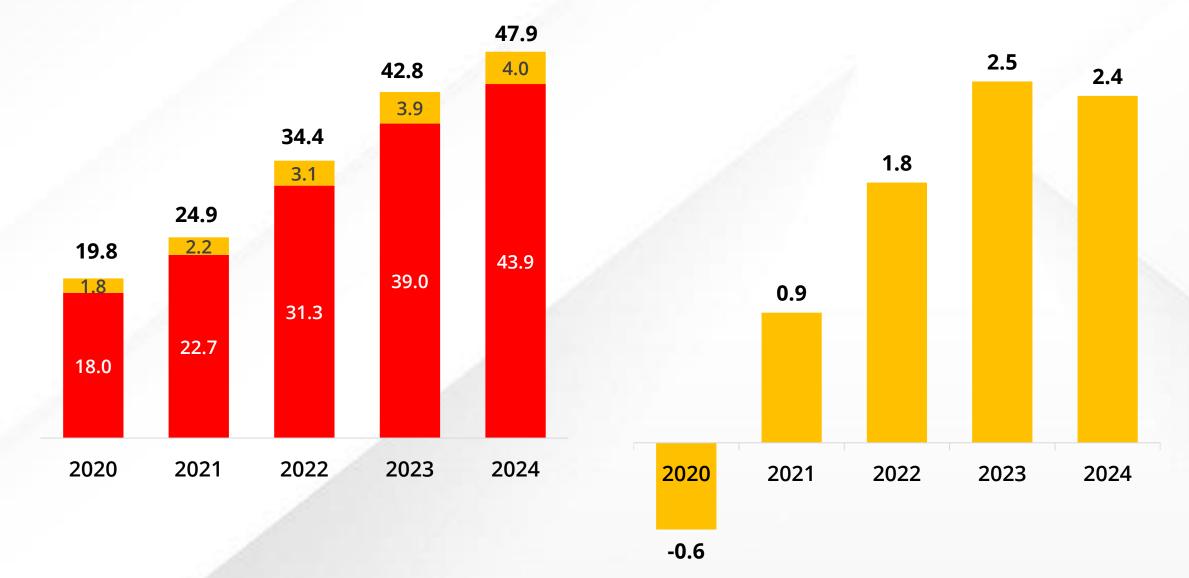


#### **GADC P&L Performance - Annual**



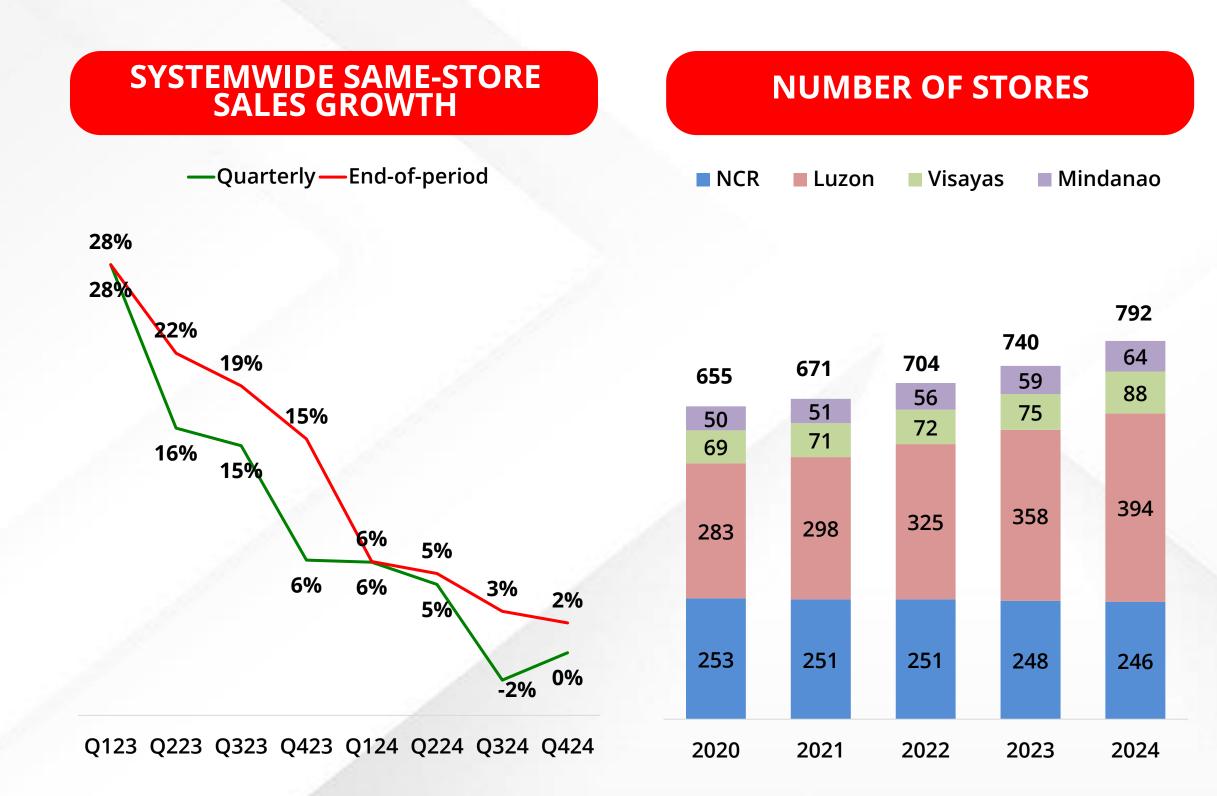
Rent, Royalty, & Others Sales by co-operated restaurants

#### **ATTRIBUTABLE INCOME**





#### **GADC Operational Performance**







## 65 New Stores 2025 Target

M

## SUSTAINAG LITY AGI Group supported 17 UN Sustainable Development Goals







#### **Energy Efficiency Measures**

**34,000** MWh saving/year from Boiler System

**5,700** MWh saving/year from District Cooling

**3,000** MWh saving/year from Descaling System

**1,700** MWh saving/year from Occupancy-Sensing Rooms





**100%** CARBON NEUTRAL (MEG-owned offices and malls)

#### 324,303

**TREES PLANTED** (by employees and volunteers)

**100% RENEWABLE ENERGY** (MEG-owned offices and malls)

**39** GREEN BUILDING CERTIFICATES (20 LEED, 7 IMMUNE, 12 GOOD TRAVEL SCAN)





Integrated **Monitoring and** Testing







# Innovating for a Low Carbon Future

**Process Optimization and Operational** Efficiency

Technological **Upgrades and Renewable Energy** Integration



- AGI posted a new record level in consolidated revenues in 2024, driven by sharp increases in real estate sales, mall and office revenues, tourism-related activities and QSR spend.
- AGI is looking at 2025 with cautious optimism amid economic challenges.
- AGI intends to take advantage of opportunities in the domestic and global markets, while pursuing cost efficiency measures.
- AGI will continue to spend for capital expansion in the real estate, hospitality, QSR and spirits segments.





# ALLIANCE GLOBAL FY2024 Analysts' Briefing

April 22, 2025